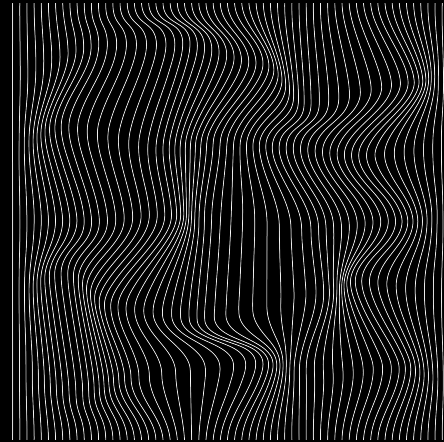


# INFLECTION

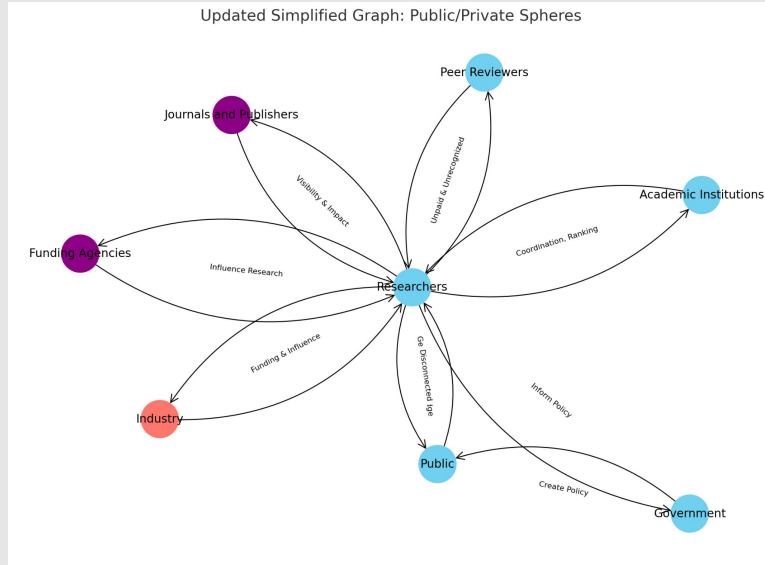
## DeSci's Reality Check

Bridging the gap between  
idealism and pragmatism



# 99 Problems

(The complex)



A complex system with 99 Problems:

gate keeping of knowledge  
incentive misalignment  
information silos  
intransparency

... and this is a consensus view!

# The Problem with the 99 Problems

(The tricky)

The more complex a system  
the higher its 'inertia' -  
its resistance to change.

E.g.

Institutional; cultural (norms)

Feedback Loops (publish or perish)



Midjourney:  
"Inertia with a high  
resistance to change."

# Solution

(the ideal)

To overcome 'inertia' we need to:

tackle the right 'leverage points'

with sufficient 'activation energy'

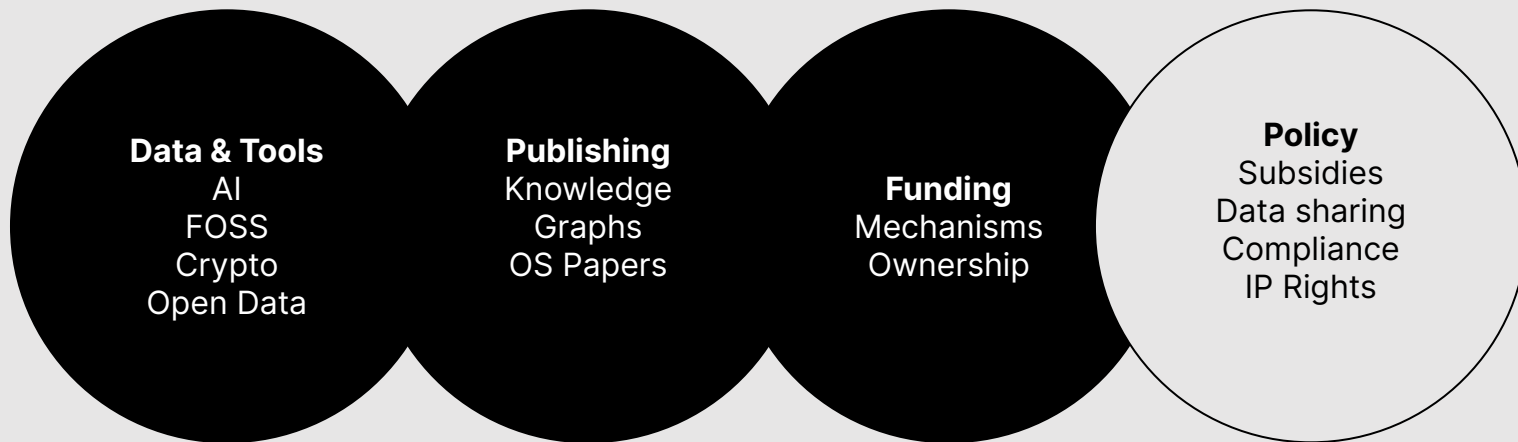


Midjourney:  
'science led utopia'

# Finding the **right** leverage

(in theory #1)

Minimal effort; maximal effect.



# Sufficient Activation Energy

(in theory #2)

Energy that must be delivered to a system in order to initiate a reaction; breaking bonds so that new ones can form.

## What it takes:

Ideology + Talent + Capital + Technology +  
Adoption + Public Support + Governance

# Reality Check

(the pragmatic #1)

Only Guesstimates; I/O:

**95**

**Projects**

40% Funding

25% Data, Tools

25% Publishing

10% Other

**\$65M**

**Raised**

**??**

**RS Output**

**150?**

**FT Talent**

**2,400**

**Users**

**\$??**

**RS funded**

**9**

**IP-NFTs**

[Messari Report - The Decentralised Science Ecosystem](#); [Awesome-Desci](#), [Github](#); [Crunchbase.com](#);  
<https://desci.world/dashboard>

# Let's collaborate on driving insights

(the pragmatic #2)

**You can't improve what you don't measure.**

→ let's define our movements key inputs and outputs

→ let's create a self reporting standard + dashboards



# Builder's 101

(overcoming growing pains #1)

1) Measure fundamentals, not vanity metrics

 Discord Activity, X Followers, Token Holders, Token \$Price, Trading Vol, Projects Sourced


 Utility, Growth, Conversions, Usage, Retention, Transaction Value, Revenue

# Builder's 101

(overcoming growing pains #2)

2) Build products, not decentralisation theaters

 Complex Gov / Voting Schemes early on

 Solving someone's problem, Deep Customer Exploration, Simple

# Builder's 101

(overcoming growing pains #3)

3) Seek long term alignment, **not** short term speculation

 Liquidity Carousels, pump & dumps

 Long lock ups, Deep Customer Exploration

# INFLECTION



**Get in touch:**

**Alexander Lange**

Founding GP @Inflection.xyz

twitter: @alexlangevc

mail: a@inflection.xyz

